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Small Business Team Dynamics

You know in your heart how important high-performance teamwork is for your business to thrive. Nine out of every ten business owners are losing money, time and sleep because their employees can't pull together to produce above-average results. Yet every small business, entrepreneurial venture or professional service firm has an opportunity to run like a championship team.

- **Are you ready to build or rebuild a high performance team?**
- **Do you need to turn around a dysfunctional or mediocre team?**
- **Do you even realize how much money even the smallest improvement in team dynamics can generate?**

You CAN experience positive energy and productivity every day

Join this important team dimensions discussion and come away with.

- New ideas and confidence for kick-starting a winning team strategy.
- The 5 critical team roles that people take and how they interact, regardless of what you tell them.
- The 5 stages ALL teams go through, for better or worse.
- How to transform an interpersonal conflict into "nothing personal."
- How to use a simple pie chart to crystallize roles and responsibilities and foster highly collaborative communication.
- How to get everyone passionate about working at peak potential toward a shared goal.

Plus you'll get answers to your questions and solutions to similar situations.

Jonathan Flaks, M.C.C.* Business Success and Team Leadership Coach specializes in motivation, productivity and team dynamics. He is the author of *"Who Are You, Inc., - Bring Out Your Best In Business"* and *"Income Double/Half the Trouble."* With a diverse 20-year business background, Jonathan has served individuals and groups from Disney, Goldman Sachs, IBM, BMG Entertainment, Cornell University, KPMG, NBA, The United Nations, Morgan Stanley and many entrepreneurial endeavors. Jonathan holds a dual degree from Cornell University and has been an adjunct professor of business planning, leadership and coaching skills at New York University. He founded and is lead facilitator for IAC (Infinite Achievement Circles) and founded the Westchester chapter of the International Coach Federation.

* MCC = ICF Master Certified Coach. Full bio available at www.jfcoach.com